

Summary of Financial Statement for the 3rd Quarter of Fiscal Year 2017

February 13 , 2017

TABUCHI ELECTRIC CO., LTD (Security code:6624)

FY2017 3Q Result Overview

- **(Power Supply·Energy solution business)**
In the domestic photovoltaic power generation market there are signs that the delay in the accreditation procedure after the FIT revised enforcement is gradually canceled, but the installation has largely fallen in the fourth quarter With regard to the sales expansion of North American market, Sales of power storage systems steadily progress in Hawaii, California, Puerto Rico etc.
- **(Power Supply·Power Supply & Device business)**
Adapters for amusement machine continue to respond to increasing demand with full production, contributing greatly to increased sales
- **(Transformer·Power Supply & Device business)**
The demand for air conditioner reactors increased in Japan and ASEAN countries, but overall sales remained steady as the Chinese business stagnated.

Consolidated Operating Result

Along with an increase of AC adaptor for amusement machine, stagnation of domestic PV market and a delay of oversea expansion, sales is slightly increased. Cost reduction achieved as planned, executed Loss on inventory valuation and impairment.

(Unit: MJPY)

	<i>FY2016</i> <i>3Q</i>	<i>FY2017</i> <i>3Q</i>	<i>Difference</i>
<i>Sales</i>	18,366	20,027	1,661
<i>Operating Profit</i>	▲2,345	▲3,440	▲1,095
<i>Current Profit</i>	▲2,346	▲3,386	▲1,040
<i>Net Profit</i>	▲3,261	▲7,196	▲3,934

Operating Result by Segment

(Unit: MJPY)

	<i>FY2016-3Q</i>		<i>FY2017-3Q</i>		<i>Difference</i>	
	<i>Sales</i>	<i>Operating Profit</i>	<i>Sales</i>	<i>Operating Profit</i>	<i>Sales</i>	<i>Operating Profit</i>
<i>Power Supply</i>	11,320	▲2,495	12,794	▲3,369	+1,474	▲874
<i>Transformer</i>	7,045	322	7,232	39	+187	▲283
<i>Adj.</i>	-	▲172	-	▲110	-	+62
<i>Total</i>	18,366	▲2,345	20,027	▲3,440	1,661	▲1,095

Power Supply Business

+13.0%(vs FY2016-3Q)

- Although domestic solar market conditions are bottoming up recovery will fall back to the fourth quarter
- In North America, sales of hybrid storage systems started as small scale
- ADP for amusement machines continues to perform well

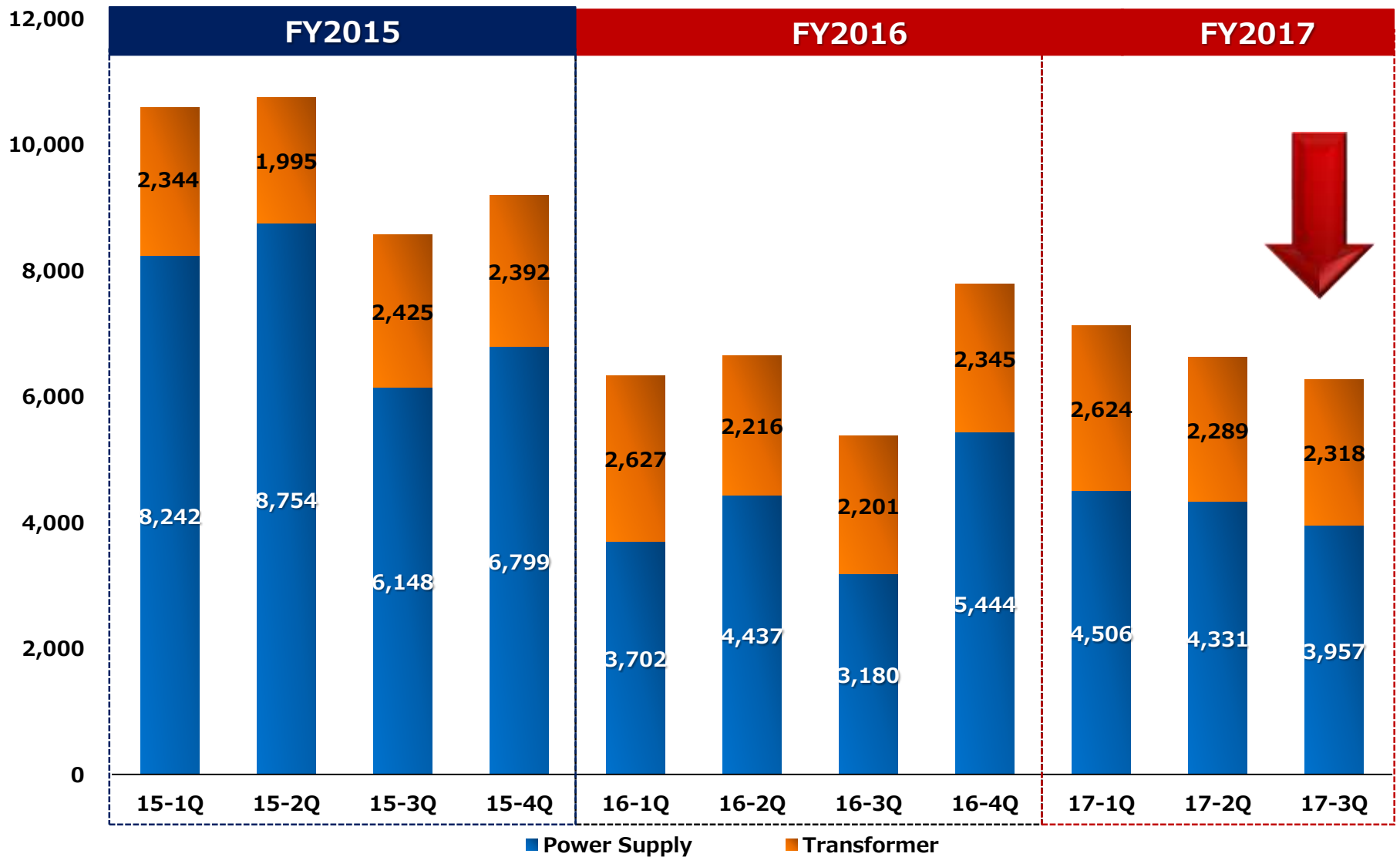
Transformer Business

+2.7%(vs FY2016-3Q)

- Reactor for inverter air conditioner level off
- Switching transformer for power supply · Steady demand for ASEAN for white goods and office machines

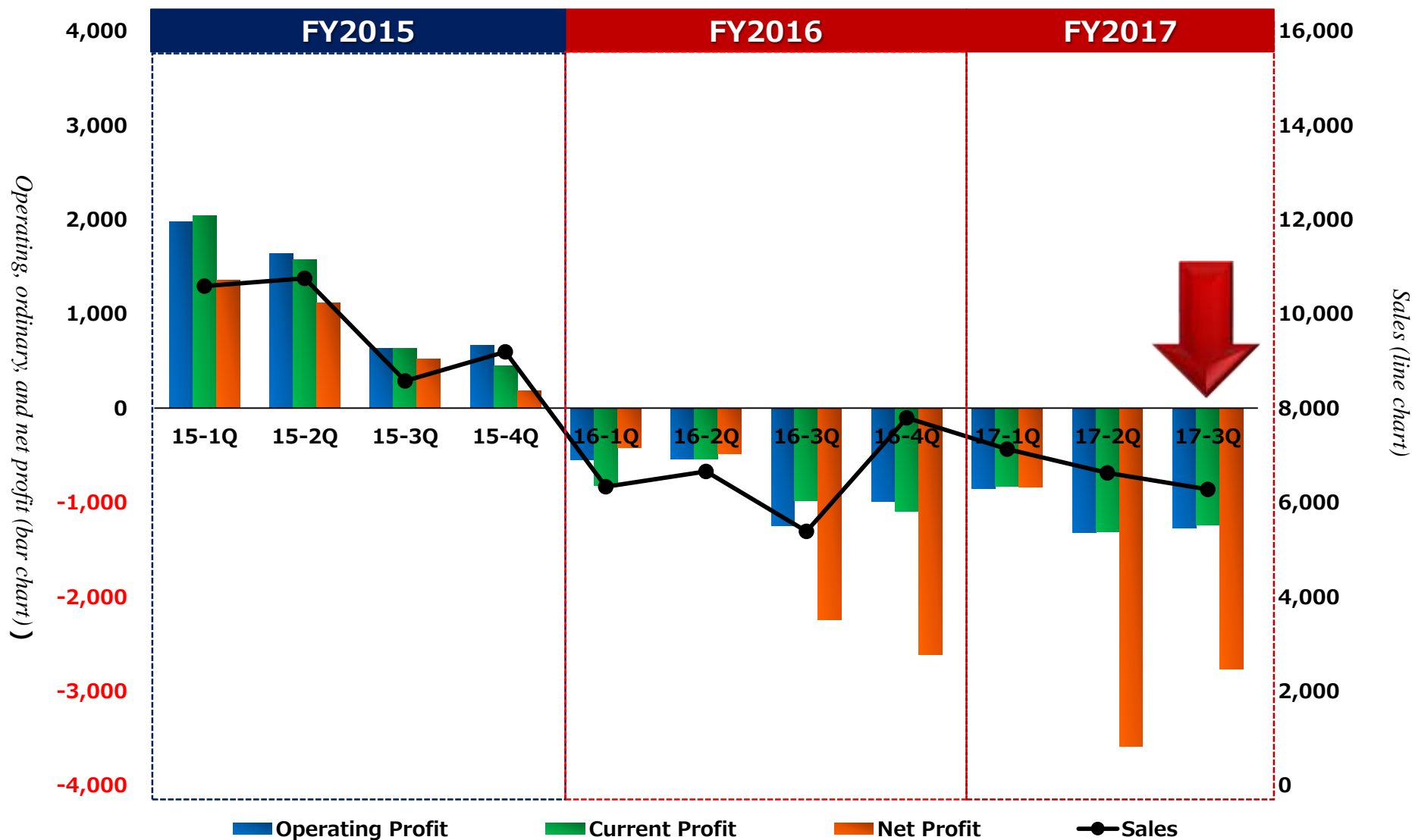
Quarterly Sales Trend by Segment

(Unit: MJPY)



Consolidated Operating Result Quarterly Trend

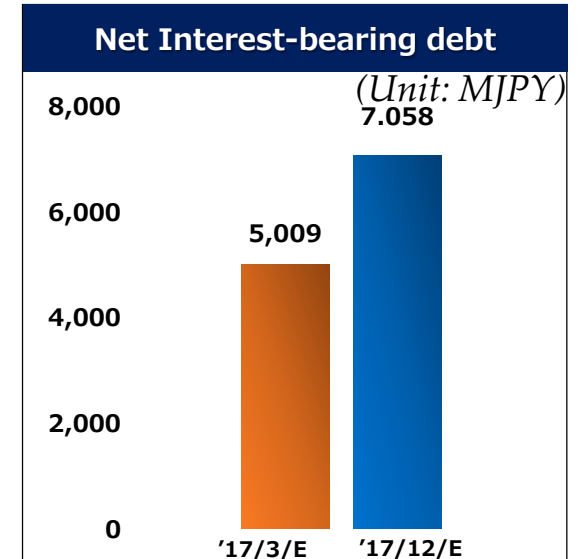
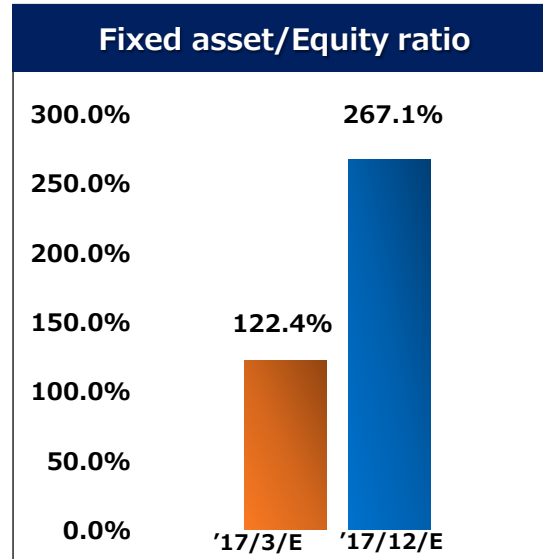
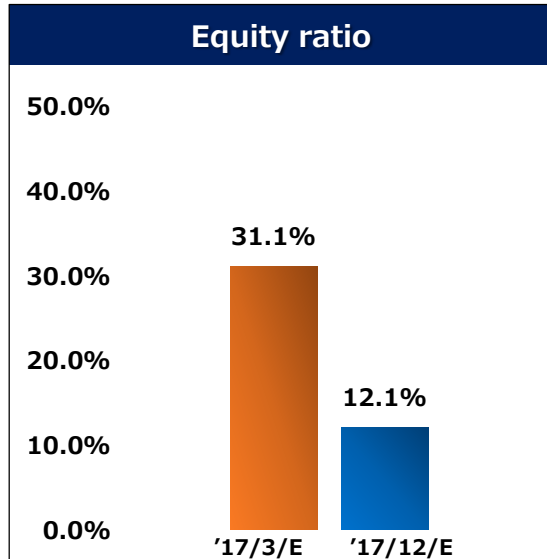
(Unit: MJPY)



Consolidated Financial Position

(Unit: MJPY)

<i>Asset</i>	<i>'17/3/E</i>	<i>'17/12/E</i>	<i>Liabilities & Equity</i>	<i>'17/3/E</i>	<i>'17/12/E</i>
<i>Cash & EQV.</i>	4,365	3,377	<i>Acc. Payables</i>	4,434	4,551
<i>Acc. Receivables</i>	5,268	3,904	<i>Short-term debt</i>	7,065	8,473
<i>Inventories</i>	9,064	8,597	<i>Others (current)</i>	3,177	2,485
<i>Others (current)</i>	1,024	1,104	<i>Long-term debt</i>	2,309	1,962
<i>Fixed asset</i>	12,121	8,075	<i>Others (NC)</i>	4,951	4,562
<i>Deferred asset</i>	0	0	<i>Equity</i>	9,905	3,023
<i>Total</i>	31,844	25,060	<i>Total</i>	31,844	25,060



FY2017 Forecast

<Forecast> Consolidated Income

(Unit: MJPY)

	First Half	Last Half FY2017		FY2017		
	<i>Actual</i>	<i>3QResult</i>	<i>4Q-F</i>	<i>Forecast</i>	<i>before</i>	<i>revised</i>
<i>Sales</i>	13,751	6,276	7,473	13,749	28,300	27,500
<i>Operating Profit</i>	▲2,171	▲1,370	▲359	▲1,729	▲2,000	▲3,900
<i>Operating Profit ratio</i>	—	—	—	—	—	—
<i>Current Profit</i>	▲2,144	▲1,242	▲614	▲1,856	▲2,100	▲4,000
<i>Net Profit</i>	▲4,426	▲2,770	▲604	▲3,374	▲4,300	▲7,800
Dividend per share	At-half OJPY	—	—	Year-end OJPY	Yearly OJPY	Yearly OJPY

Foreign exchange rate : JPY110/USD

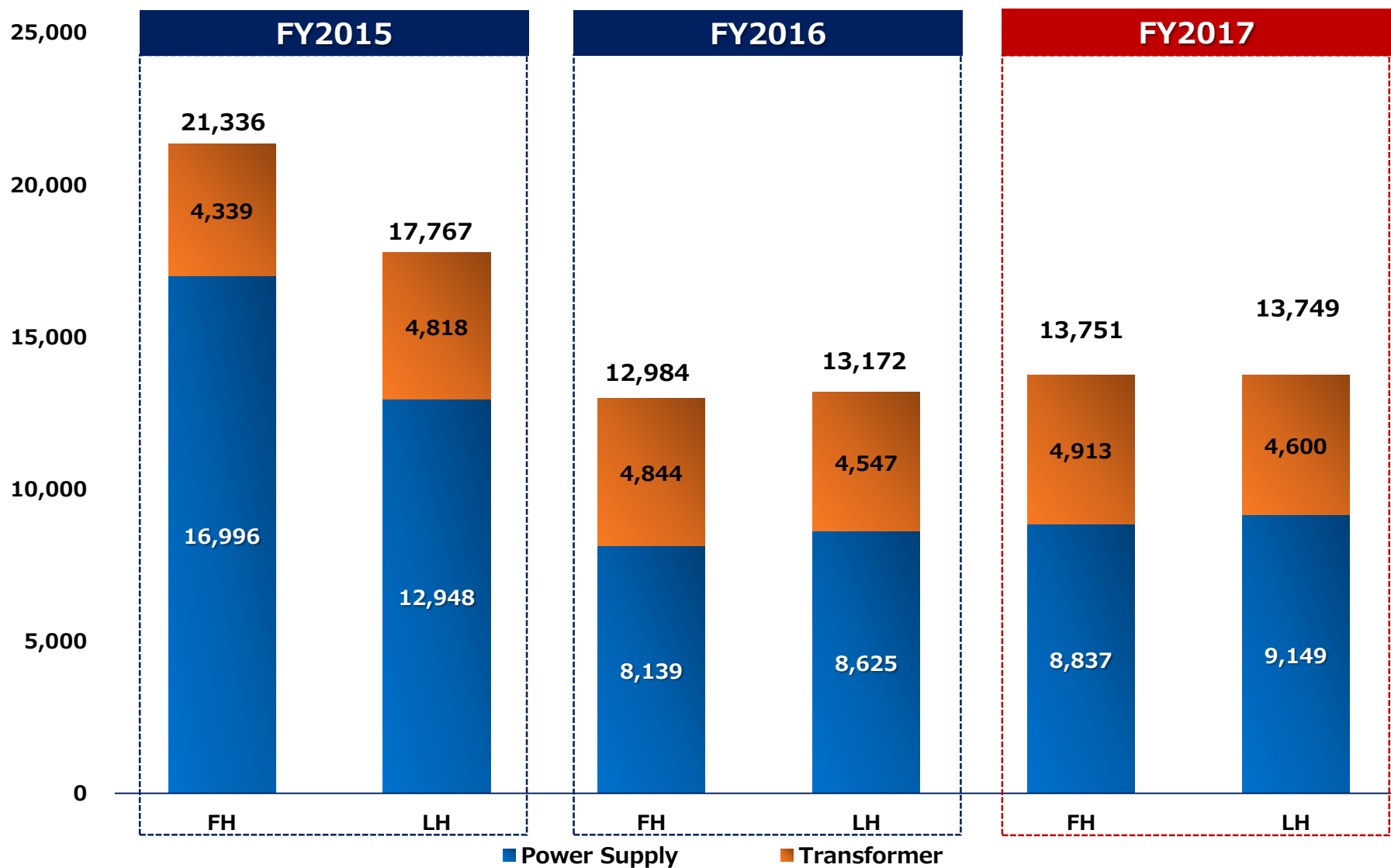
Points of second-half performance forecast

Sales and Ordinary Profit

- The amusement power supply and transformer business is expected to remain strong
- In the domestic market of the PV inverter, the delay of FIT recertification procedure has gradually improved, but the installation concentrated in the fourth quarter
- Sales expansion of overseas (especially the United States) power storage system steadily began from 3Q, but it did not reach the expected volume
- There was no increase in revenue compared to the first half, but there was also a downward revaluation loss and a decline in profit

<Forecast> Sales Trend by Segment

Unit: Million Yen



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**Please note that the statements contained in this document are based on various assumptions from presently available information and never constitute any guarantee that projections of the performance will actually realize.*